

***Report on the scope and content of the work
of Insurance brokerage companies
for the period 01.01-31.12.2010***

INSURANCE SUPERVISION AGENCY



Republic of Macedonia

Remark: The data is obtained from the insurance brokerage companies through regularly reporting according to the article 151 from the Insurance Supervision Law (“Official Gazette” no. 27/02, 84/02, 98/02, 33/04, 88/05, 79/07, 8/08, 88/08, 56/09 and 67/10) and the Insurance Supervision Agency doesn’t have responsibility for their correctness.

Exchange rate on 09.02.2011: 1eur = 61,5279 mkd

Content:

1. **Number of contracts (by insurance undertakings)**
2. **Number of contracts (by classes of insurance)**
3. **Gross written premium (by insurance undertakings)**
4. **Gross written premium (by classes of insurance)**

Table 1. Number of contracts (by insurance undertakings); 01.01.2010 - 31.12.2010

No.		Euro Experts	Wiass	Mobility	A-Tim	VFP	Seda broker	In-broker	Euromak	Delta-Ins	JDB Broker	Nashe osiguruvanje	Legra	KMK Broker	Total
1	1. Intermediation insurance activities	11.260	10.405	52.701	389	4.295	46.389	3.590	24.906	3.726	7.452	3.521	533	477	169.644
2	QBE	1.230	293	3.854		4	491	2.317	940	52	213	158		166	9.718
3	Vardar	5.758	3.267	20.850	202		14.056	152	4.797	1.720	6.322	669	39	66	57.898
4	Sava Tabak	1.616	1.010	4.300	43	827	22.357	136	1.474	512	410	217		84	32.986
5	Evroins	523	467	3.966			3.915	172	389	152	104	57	12	1	9.758
6	Winner	251	1.756	4.592		17	1.626	678	451	330	48	1.193	226	121	11.289
7	Eurolink	691	1.352	2.573	144		746	125	662	173	135	240	6	11	6.858
8	Insig	72	412	1.481			182		472	9	14	304			2.946
9	Uniqa	142	670	3.265		842	624	8	1.776	61		71	191	1	7.651
10	Insurance policy	490	489	4.508		736	355		435	192	132	463		2	7.802
11	Albsig	248	356	2.242			1.852	1	770	54	19	49			5.591
12	Croatia	237	333	1.070			185	1	12.672	465	55	85	59	23	15.185
13	Croatia life	2				859			68	5		15			949
14	Grawe					1.010				1				2	1.013
15	2. Intermediation reinsurance activities	0	0	0	0	0	0	0	0	0	0	0	6	0	6
16	Winner												6		6
17	3. Intermediation selling spare parts activities	0	0	0	2	0	0	0	0	0	0	0	0	0	2
18	Vardar				1										1
19	Sava Tabak				1										1
20	6. Other intellectual and technical services	12	0	0	0	0	0	0	0	0	0	9	2	0	23
21	Vardar											8	1		9
22	Winner												1		1
23	other	12										1			13
24	Total	11.272	10.405	52.701	391	4.295	46.389	3.590	24.906	3.726	7.452	3.530	541	477	169.675

Table 2. Number of contracts (by classes of insurance); 01.01.2010 - 31.12.2010

No.		Euro Experts	Wiass	Mobility	A-Tim	VFP	Seda broker	In-broker	Euromak	Delta-Ins	JDB Broker	Nashe osiguruvanje	Legra	KMK Broker	Total
1	1. Intermediation insurance activities	11.260	10.405	52.701	389	4.295	46.389	3.590	24.906	3.726	7.452	3.521	533	477	169.644
2	01. Accident insurance	76	7	71	8	34	9.802	77	72	38	3	42	13	12	10.255
3	02. Health insurance			1					3	1			267		272
4	03. Motor vehicles insurance (casco)	223	103	340	37	102	1.133	517	332	50	79	78	30	54	3.078
5	06. Insurance of vesses (casco)						2								2
6	07. Insurance of goods in transport	14		2			9	103	11	2					141
7	08. Property insurance	122	24	52	33	103	32	129	152	68	20	126	37	23	921
8	09. Other property insurance	159	13	70	47	130	50	183	15	32	19	41	42	110	911
9	10. Motor third party liability insurance	9.669	7.477	50.314	189	1.235	34.178	1.663	20.189	3.276	6.677	2.537	133	136	137.673
10	11. Aircraft liability insurance						2		1						3
11	13. General liability insurance	534	1	14	2	8	4	20	84	9	7	7	11	3	704
12	15. Surety insurance										1				1
13	18. Turists assistance	461	2.780	1.837	73	814	1.177	898	3.979	244	646	675		137	13.721
14	19. Life insurance	2				1.869			68	6		15		2	1.962
15	2. Intermediation reinsurance activities	0	0	0	0	0	0	0	0	0	0	0	6	0	6
16	05. Aircraft (casco) insurance												3		3
17	13. General liability insurance												3		3
18	Total	11.260	10.405	52.701	389	4.295	46.389	3.590	24.906	3.726	7.452	3.521	539	477	169.650

Table 3. Gross Written Premium (by insurance undertaking); 01.01.2010 - 31.12.2010

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No.		Euro Experts	Wiass	Mobility	A-Tim	VFP	Seda broker	In-broker	Euromak	Delta-Ins	JDB Broker	Nashe osiguruvanje	Legra	KMK Broker	Total
	1. Intermediation insurance activities	116.012	40.397	241.214	7.432	87.511	182.414	230.969	108.603	26.158	35.088	18.665	12.567	3.362	1.110.392
2	QBE	24.419	615	17.982		21	1.964	103.149	4.093	588	1.036	1.102		787	155.754
3	Vardar	55.045	17.350	106.891	3.861		55.193	3.369	22.574	11.751	29.496	4.879	1.339	722	312.469
4	Sava Tabak	16.692	4.687	18.925	1.340	6.168	88.533	82.168	5.556	3.151	2.048	1.081		1.116	231.466
5	Evroins	2.121	2.059	9.235			14.092	1.273	1.386	1.379	500	166	6.789	2	39.001
6	Winner	1.004	1.637	19.804		218	6.599	19.104	1.730	2.585	244	3.716	588	175	57.404
7	Eurolink	5.046	2.475	14.196	2.231		3.792	21.860	2.825	1.249	680	2.576	186	246	57.363
8	Insig	281	1.849	6.130			777		1.842	29	69	1.588			12.566
9	Uniqa	618	3.973	13.817		3.647	2.727	40	11.862	250		290	3.452	9	40.686
10	Insurance policy	8.591	2.279	21.039		4.057	1.328		1.524	1.201	645	2.090		3	42.758
11	Albsig	1.104	1.656	8.619			6.711	4	2.895	228	73	172			21.463
12	Croatia	1.010	1.816	4.577			699	2	51.463	1.865	297	690	213	234	62.864
13	Croatia life	80				31.321			852	1.817		314			34.384
14	Grawe					42.079				67				67	42.214
15	6. Other intellectual and technical services	0	0	0	0	0	0	0	0	0	0	0	10.125	0	10.125
16	Winner												10.125		10.125
17	Total	116.012	40.397	241.214	7.432	87.511	182.414	230.969	108.603	26.158	35.088	18.665	22.692	3.362	1.120.517

Table 4. Gross Written Premium (by classes of insurance); 01.01.2010 - 31.12.2010

No.		Euro Experts	Wiass	Mobility	A-Tim	VFP	Seda broker	In-broker	Euromak	Delta-Ins	JDB Broker	Nashe osiguruvanje	Legra	KMK Broker	Total
1	1. Intermediation insurance activities	116.012	40.397	241.214	7.432	87.511	182.414	230.969	108.603	26.158	35.088	18.665	12.567	3.362	1.110.392
2	01. Accident insurance	14.599	35	3.578	1.939	2.436	2.982	17.133	1.711	2.302	324	978	246	281	48.544
3	02. Health insurance			4					13	4			111		132
4	03. Motor vehicles insurance (casco)	9.959	1.526	5.013	1.476	1.352	8.697	22.866	4.646	1.125	880	1.677	1.215	1.113	61.544
5	06. Insurance of vesses (casco)						116								116
6	07. Insurance of goods in transport	1.414		77			239	5.149	146	83					7.108
7	08. Property insurance	17.964	180	612	1.036	521	574	106.026	1.803	1.677	110	2.627	2.396	157	135.682
8	09. Other property insurance	17.405	535	791	1.113	611	317	40.976	238	3.306	75	161	6.867	663	73.058
9	10. Motor third party liability insurance	50.757	36.695	229.931	1.778	8.432	168.866	16.548	96.738	15.193	33.430	12.463	863	956	672.651
10	11. Aircraft liability insurance						20		4						24
11	13. General liability insurance	2.784	36	468	23	268	147	21.325	772	480	59	138	868	73	27.442
12	15. Surety insurance										3				3
13	18. Turists assistance	1.049	1.391	741	66	491	455	946	1.681	103	208	307		52	7.490
14	19. Life insurance	80				73.400			852	1.884		314		67	76.597
15	2. Intermediation reinsurance activities	0	0	0	0	0	0	0	0	0	0	0	10.125	0	10.125
16	05. Aircraft (casco) insurance												9.930		9.930
17	13. General liability insurance												195		195
18	Total	116.012	40.397	241.214	7.432	87.511	182.414	230.969	108.603	26.158	35.088	18.665	22.692	3.362	1.120.517

